

SATCOM

COULD THIS BE YOUR MOST VALUABLE ASSET YET?

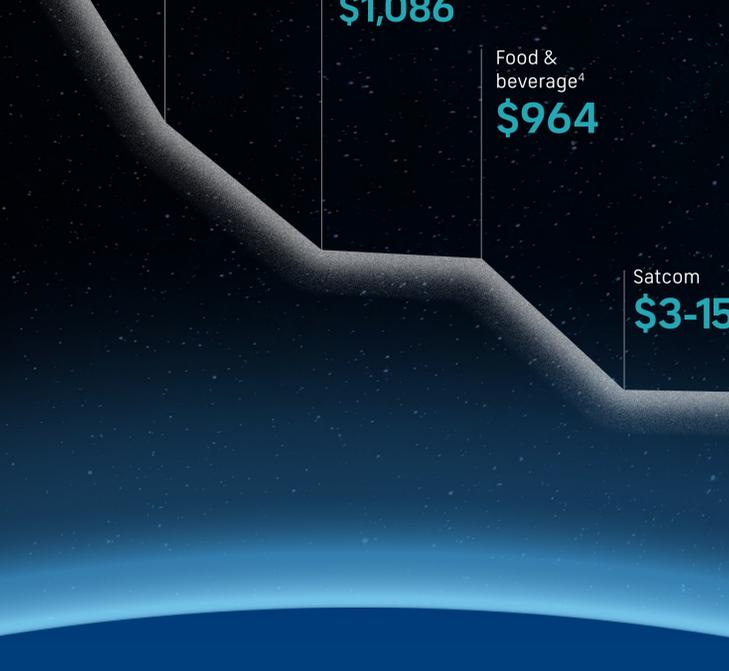
There's never been a better time for airlines to take advantage of satcom. And there's no one better to partner with than Inmarsat. Satcom will help power the re-emergence of a thriving air transport industry with endless new possibilities that increase operational efficiency and agility, saving airlines more money.

COST EFFECTIVE

SATCOM COSTS VS OTHER ESSENTIAL COSTS PER FLIGHT

Satcom costs less than \$2 per flight hour¹

Equiv. to 30 secs taxi-out fuel burn¹



MORE SUSTAINABLE

SATCOM MEANS GREENER SKIES

WITHOUT SATCOM

Longer routes
= more fuel burn

WITH SATCOM

Shorter more direct routes
= less fuel burn



IP-ENABLED SATCOM RESULTS IN 1% FUEL REDUCTION PER FLIGHT ANNUALLY, SAVING:



3.39
billion litres of fuel



8.3
million tonnes of CO²



\$1.6
billion in fuel costs⁵

EXTRA EFFICIENT

SATCOM INCREASES AIRSPACE CAPACITY



WITHOUT SATCOM

200
transatlantic flights per day



WITH SATCOM

2,000
transatlantic flights per day⁶

SATCOM INDUSTRY SAVINGS 2001-2016⁷

\$1.1
BILLION



Improved ATC efficiencies

\$1.9
BILLION



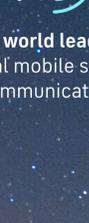
Improved operational efficiencies

LESS EXPENDITURE

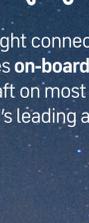
SATCOM COSTS ARE DECREASING OVER TIME⁸



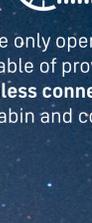
WHY INMARSAT?



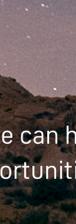
The **world leader** in global mobile satellite communications



In-flight connectivity services **on-board 12,000** aircraft on most of the world's leading airlines



The only operator capable of providing **seamless connectivity** to cabin and cockpit



Fully-funded pipeline of future innovations
2 x new L-band (Elera) satellites by 2022



40 years' experience in mobile connectivity

Find out how we can help you make the most of the new opportunities Satcom has to offer

1. Subject to CSP contract. 2. "What is jet fuel, and how does it work?" <https://thepointsguy.com/news/what-is-jet-fuel/>
3. Calculated from ICAO aero tariffs database. 4. "Steaks on a Plane: Which U.S. Airline Spends the Most on Your Dinner?" - <https://www.cntraveler.com/stories/2015-10-28/steaks-on-a-plane-which-us-airline-spends-the-most-on-dinner> 5. Sky High Economics, by London school of economics, chapter 2, 2018. 6. "Transatlantic flight paths of 2,524 planes on single day" - NATS <https://www.theguardian.com/world/video/2014/jul/03/transatlantic-flight-paths-of-2-524-planes-on-single-day-video-animation> 7. Airline Benefits of Satcom, Helios, 2016. 8. United States: Inflation rate from 1990 to 2020: <https://www.statista.com/statistics/191077/inflation-rate-in-the-usa-since-1990/>